

**Baker & Taylor Announces Terms and Discounts
for the Cornhusker Plan for Nebraska Libraries**

Books – Firm Order:

I.	Adult Trade Editions	42.0%
	<i>(Adult hardcover, popular fiction & non-fiction)</i>	
II.	Juvenile Trade Editions	42.0%
	<i>(Juvenile hardcover, popular fiction & non-fiction)</i>	
III.	Adult Quality Paperback Editions	40.0%
IV.	Juvenile Quality Paperback Editions	40.0%
V.	Mass Market Paperback Editions	40.0%
VI.	Single Edition Reinforced (Juvenile)	40.0%
	<i>(Reinforced Trade)</i>	
VII.	Publisher's Library Bindings (Juvenile)	20.0%
VIII.	University Press Trade Editions	10.0%
IX.	Text, Technical, Reference, Small Press, and Titles of Limited Demand	5.0%*
	<i>(May be of any binding and includes non-trade university press and some spoken word audio)</i>	
	<i>*Titles which receive a minimal discount from the publisher will be billed at list price.</i>	
X.	Imported English and Non-English Language Editions	0.0%
XI.	Enhanced Services Program	0.0% + \$4.95/unit
	<i>(Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or books of small, limited in demand and/or non-commercial publishers will be invoiced at list price plus a \$4.95 per unit service charge. Any publisher which is not in compliance with Baker & Taylor's purchasing requirements would be in this category.)</i>	
XII.	Spoken Word Audio	45.0%
	<i>(Primarily abridged; may include some popular unabridged)</i>	
XIII.	Board Books	40.0%
XIV.	Novelty Items/Board Books	40.0%
XV.	Special Programs:	
	FOLLETT Bound Editions	0.0%
	Turtleback Editions	0.0%
	<i>Discounts will be applied to Baker & Taylor's list price.</i>	

FREE SHIPPING

Materials covered by this contract are shipped free of charge from your B&T service center in Momence, IL (excluding staff accounts). A transportation surcharge of 1.00% per invoice total (excluding cataloging and processing fees) for books and spoken word audio materials will appear as a separate line item on each invoice. (Maximum: \$25.00 per invoice.)

Order online via our website:
www.baker-taylor.com

Payment terms:
Net 30 days from date of invoice.

TO OPEN AN ACCOUNT, CONTACT INFORMATION SERVICES
1-800-775-1800

Cataloging and Processing – Firm Order:

Taped Mylar Jacket	\$.69/unit
Glued Mylar Jacket	\$.65/unit
Loose Mylar Jacket	\$.55/unit
Spine Label	\$.15/label
Theft Detection (3M or Checkpoint)	\$.50/unit
MARC Record	\$.25/record
Single Barcode	\$.15/label
Laminate Covering for Paperbacks	\$1.99/unit
SWA Repackaging	\$2.60/unit

Music CD/DVD

Music Compact Disc	25.0%
DVD	25.0%
Digital Media Processing (DMP)	\$1.69/unit
<i>(Includes removal of theft & shrinkwrap, scanned artwork, and 1 embedded label)</i>	

**DVD/Music CD items shipped free of charge
from your designated B&T service center in
Momence, Illinois.**

If you choose to accept the above discounts offered by Baker & Taylor, please complete the signature section below and return to the address below.

**Baker & Taylor, Inc.
Pricing Services
2550 West Tyvola Road; Suite 300
Charlotte, NC 28217
FAX: (704) 998-3260
Email: susan.gurley@baker-taylor.com**

Library Name	_____
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Authorized Signature	_____
Date	_____
Typed or Printed Name and Title	_____

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